



#### Fast Facts

Chairman and CEO: Yulun Wang, Ph.D.

Founded: 2002

Headquarters: Santa Barbara, Calif.

Employees: 190

Patents: 100 current and pending

Financial: Privately held, funded by Galen Partners, Berrington LLC, Twenty One East Victoria Investments, InvestCare Partners and iRobot

InTouch Health provides technology-enabled services to healthcare organizations for the delivery of high-quality virtual care, anytime, anywhere.

#### Telehealth in Today's Healthcare System

The need to provide high-quality healthcare to everyone while reducing costs has reached a crisis level. More and more it has become evident that telehealth is a cornerstone of the solution. Utilizing telehealth can decrease complications for patients in areas of high acuity like the critical care unit, as well as provide assistance in time-sensitive treatment decisions for emergencies such as stroke care.

The InTouch Health platform is also one of the most scalable platforms available in the marketplace. The InTouch Telehealth Network enables healthcare systems to deploy telehealth services across their entire enterprise and any other patient access locations. The InTouch software, Viewpoint, allows consumer smart devices such as smartphones, tablets and laptops to be used with the InTouch Telehealth Network. This enables a clinician or specialist to be remotely connected to a patient at a moment's notice, extending access to healthcare specialists everywhere.

#### Technology-Enabled Services

InTouch Health's global cloud-based Telehealth Network supports over 19,000 encounters every month with connections to more than 1,500 patient access locations, growing at an annualized rate of 25% or one hospital per day. Medical experts provide telehealth care through the InTouch Telehealth Network on six continents.

InTouch TeleStroke customers include 17 of the top 50 neuroscience centers of excellence as defined by the U.S. News and World Report's 2013-14 Best Hospitals for Neurology and Neurosurgery.

Key applications for the InTouch Telehealth Network include: post-acute care, stroke, critical care, cardiology, trauma, pediatrics, neonatology, behavioral health, remote emergency department call panel coverage, patient rounding, language translations, clinical education, surgical/procedure mentoring and physician services.

#### Products

InTouch Health develops and manufactures the only FDA-cleared Class II telemedicine remote presence medical devices of their kind on the market. The InTouch Telehealth Network allows for active patient monitoring in all medical or rehabilitation environments including the home. The InTouch Telehealth Network allows physicians to conduct highly reliable, real-time, remote consults with patients and other healthcare providers using secure Provider Access Software interfaces (that can be accessed through a desktop computer, laptop or iPad1 and iPhone2 app) supported by an industry-leading InTouch Cloud Network.

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[www.intouchhealth.com](http://www.intouchhealth.com)



InTouch Health endpoint devices include:

- **InTouch Vita** – InTouch Health’s mobile robot designed to transform the delivery of healthcare by expanding the use of remote consults and increasing workflow efficiency. Developed in partnership with iRobot, it combines the latest in telehealth technology with state-of-the-art AutoDrive autonomous navigation.
- **InTouch 7i** - wireless mobile robot manually directed by a remote physician from a PC, iPad or iPhone user interface
- **InTouch Lite** - remote presence cart
- **InTouch Vantage** - boom-operated system designed for surgical collaboration and telementoring in the operating room
- **InTouch Xpress** - lightweight, handheld, portable device for real-time medical consults anywhere Wi-Fi or cellular broadband is available
- **InTouch Viewpoint** - patient access software to facilitate high-quality care over the InTouch Telehealth Network

InTouch Health also provides clinical software applications and collaboration tools – including StrokeRESPOND®, InTouch PACS Viewer and the Business Intelligence Dashboard - that easily integrate with and improve the efficiency of hospital workflow processes to improve clinical performance and enhance financial measures.

### World Class Team

The InTouch Health senior management and staff have extensive experience in healthcare products and services, robotics, telehealth and telecommunications. The founders of InTouch Health consist of a group of healthcare industry leaders who pioneered surgical robots (AESOP and ZEUS robotic surgical devices manufactured by Computer Motion, Inc.) and who supported the first transatlantic surgical procedure known as the Lindbergh Operation. In 2003, their company, Computer Motion, Inc., merged with Intuitive Surgical which manufactures the Da Vinci® Surgical Robotic System.

Since its founding in 2002, InTouch Health and its leaders have received numerous awards, including:

- 4 years on the Inc. 500|5000 list for being one of America’s fastest growing privately held companies
- Deloitte Technology Fast 500 for the fastest growing companies in North America
- The American Telemedicine Association’s Innovation Award for Telemedicine
- InTouch Health’s Chairman and CEO, Yulun Wang, Ph.D., was inducted into the National Academy of Engineering
- Dr. Wang was also a finalist for the Ernst & Young Entrepreneur of the Year Award

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